MEMORANDUM

TO:

Nancy Ovuka (FTC Premerger Notification Office)

CC:

FROM:

DATE:

February 7, 2003

RE:

Hart-Scott-Rodino Analysis

I spoke this morning with Melea Greenfeld, who I understand no longer works in the Federal Trade Commission's Premerger Notification Office. Despite that, she and I discussed briefly a transaction in which our client proposes to engage. Because the structure of our client's ownership interest in various entities is quite complex, Ms. Greenfeld suggested that I send you a summary of the transaction by facsimile and request at least a preliminary assessment as to the reportability of this transaction.

Our client is comprised of five entities, three limited liability companies and two Subchapter S corporations. Each of the entities owns and operates one self-storage facility (i.e., facilities where individuals rent space in which to store their personal belongings).

The ownership structure of each of the three limited liability companies is set forth below.

- A 48% membership interest in each LLC is held by the revocable trust of Person A ("Person A's Revocable Trust"). Person A is the sole grantor, settlor, trustee and beneficiary of Person A's Revocable Trust (with full reversionary interest).
- A 48% membership interest in each LLC is held by the revocable trust of Person B ("Person B's Revocable Trust"). Person B is the sole grantor, settlor, trustee and beneficiary of Person B's Revocable Trust (with full reversionary interest).
- A 2% membership interest in each LLC is held by Person A's Family Limited Partnership. The ownership of Person A's Family Limited Partnership is as follows: the general partner is comprised of Person A's Revocable Trust (47%), Person A's mother's trust (42%), and Person A's wife (11%). The limited partners are other members of Person A's family.
- A 2% membership interest in each LLC is held by Person B's Family Limited Partnership. The ownership of Person B's Family Limited Partnership is as follows: 100% of the general partnership interest is held by Person B. The limited partners are other members of Person B's family.

The ownership structure of the two Subchapter S corporations is set forth below.

- Person B's Revocable Trust owns a 65% ownership interest.
- Person A's Revocable Trust owns a 35% ownership interest.

These five entities will be acquired by, and will merge into, the wholly-owned subsidiary of a publicy traded corporation ("Corporation X") in exchange for three million shares of Corporation X's common stock (currently valued at approximately \$30 per share). I do not know how the consideration will break out among the five entities.

I have a few questions regarding the potential reportability of this transaction. First, is the transaction exempt under 16 C.F.R. §802.5 (Acquisitions of Investment Rental Property Assets)? If the self-storage facilities are "investment rental property assets," then most or all of the assets being acquired will be exempt, and the value of the non-exempt assets (if any) should be less than \$50 million.

If the transaction is not exempt under §802.5, do we have to aggregate any of the transactions by individual entities? It appears that Person B controls the two Subchapter S corporations. Therefore, if the value of Corporation X's common stock that Person B acquires in exchange for the two facilities owned by the Subchapter S corporations exceeds \$50 million, that transaction might be reportable. I am not sure, though, how to handle to transactions involving facilities operated by the three LLCs. I am not sure whether any is controlled by either Person A or Person B, so I don't know how to analyze these transactions (or whether they should aggregated or each should be analyzed as a separate transaction).

I will appreciate any assistance you can provide in analyzing this transaction. We can reach me by phone (at As always, thanks for your help.

Advised writer that not.

enough information is provided to ascertain control of LLCs.

In any case, transaction is exempt under 802.5.

MV Concurs